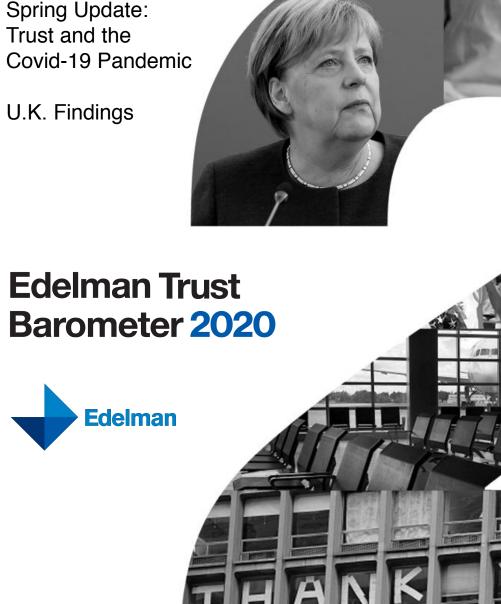
Spring Update: Trust and the





2020 Edelman Trust Barometer

Spring Update: Trust and the Covid-19 Pandemic

Methodology

Online survey in 11 markets:

Canada, China, France, Germany, India, Japan, Mexico, Saudi Arabia, S. Korea, U.K. and U.S.

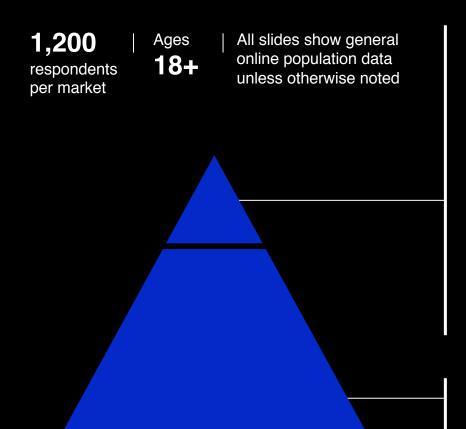
13,200+ respondents total

All fieldwork was conducted between April 15 and April 23, 2020

January 2020 Trust Barometer fieldwork was conducted between October 19 and November 18, 2019

Market-specific data margin of error: General population +/- 2.8% (N=1,200), informed public +/- 9.8% (N=100), mass population +/- 2.9% to 3.7% (N=min 691, varies by market).

General Online Population





Informed Public

100 respondents in each market Represents **19%** of total global population

Must meet 4 criteria

- Ages **25-64**
- College-educated
- In top **25%** of household income per age group in each market
- Report significant media consumption and engagement in public policy and business news



Mass Population

All population not including informed public

Represents **81%** of total global population



¹¹⁻market global data margin of error: General population +/- 0.9% (N=13,200), informed public +/- 3.0% (N=1,100), mass population +/- 1.0% (N=10,741+).



A RECORD RISE IN TRUST; TRUST INDEX AT ALL-TIME HIGH

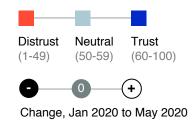
Trust Index

11-market global average increases 6 pts., with increases in 10 of 11 markets

Distrusting markets decline from 5 to 2

2020 Edelman Trust Barometer Spring Update. The Trust Index is the average percent trust in NGOs, business, government and media. TRU_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, 11-mkt avg.





Change in the Trust Index, Jan 2012 – May 2020 (10-market avg.)

	Trust Index	Change
2012	45	n/a
2013	50	+5
2014	48	-2
2015	47	-1
2016	51	+4
2017	49	-2
2018	49	0
2019	53	+4
Jan 2020	55	+2
May 2020	61	+6

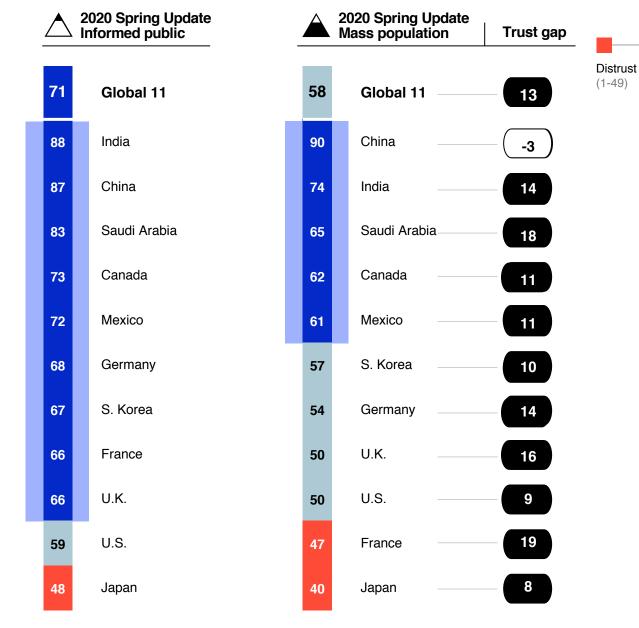
PERSISTENT TRUST INEQUALITY

Trust Index

Informed public 13 points more trusting than the mass population

Double-digit trust inequality in 9 of 11 markets measured

2020 Edelman Trust Barometer Spring Update. The Trust Index is the average percent trust in NGOs, business, government and media. TRU_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. Informed public and mass population, 11-mkt avg.





Neutral

(50-59)

Trust

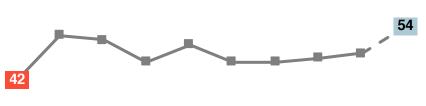
(60-100)

RECORD HIGHS FOR ALL INSTITUTIONS

Percent trust (U.K.)

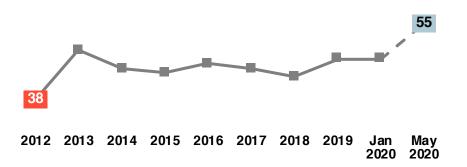
Government 60
29
2012 2013 2014 2015 2016 2017 2018 2019 Jan May 2020 2020

Distrust Neutral Trust

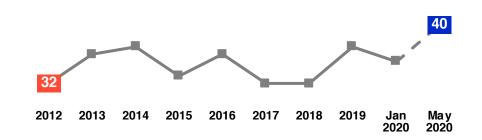


2012 2013 2014 2015 2016 2017 2018 2019 Jan May 2020 2020

Business



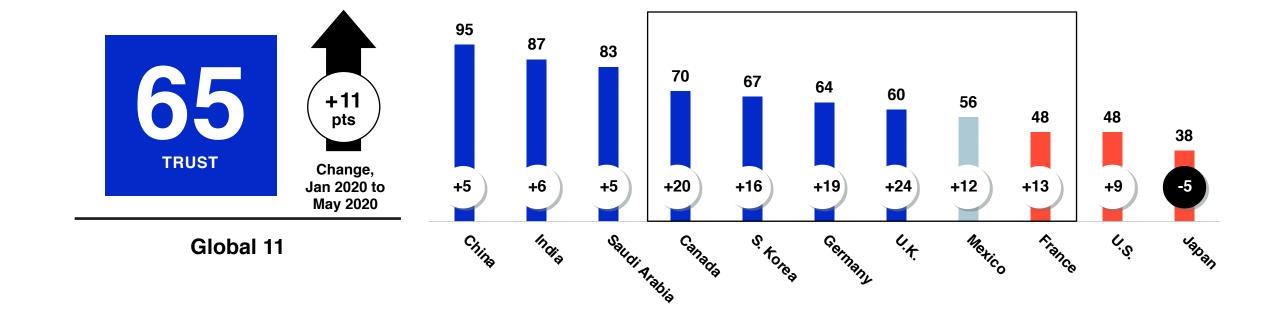
Media



DOUBLE-DIGIT RISE IN GOVERNMENT TRUST IN 6 OF 11 MARKETS MEASURED

Percent trust in government





A RE-ORDERING OF INSTITUTIONS: GOVERNMENT NOW MOST TRUSTED

Neutral Trust Change, Jan 2020 to May 2020 Percent trust Media Government **Business NGOs** 60 55 54 May 2020 40 Media least trusted TRUST INDEX Government most trusted **NGOs Business** Government Media 48 47 January 2020 36 35 No institutions trusted TRUST INDEX NGOs and business most trusted



LARGE TRUST GAINS OFTEN QUICKLY LOST

Double-digit gains in trust, and change one year later

Trust loss one year after double-digit gain

No trust loss one year after large gain

280 measured changes in trust, across 7 years of data for 4 institutions and 10 markets measured

17 double-digit trust gains

from 2012 to 2020 (6% incidence rate)

13 of 17 followed by a trust loss one year later (76%)

Year	Market	Institution	Trust Gain	Change, 1 Year Later
2016	China	Business	12	-3
2016	China	NGOs	17	-10
2013	France	Business	10	-11
2016	France	Business	16	4
2013	Germany	Government	11	1
2013	Germany	Media	12	0
2013	India	Government	12	-4
2013	India	Media	10	-6
2015	India	Government	17	-3
2017	India	Government	10	-5
2014	Japan	Government	12	-3
2016	Mexico	Business	12	-9
2016	Mexico	Media	10	-11
2016	Mexico	NGOs	11	-3
2018	S. Korea	Government	17	3
2013	U.K.	Business	11	-4
2013	U.K.	NGOs	10	-1



FAKE NEWS CONCERNS ADD TO INSTABILITY

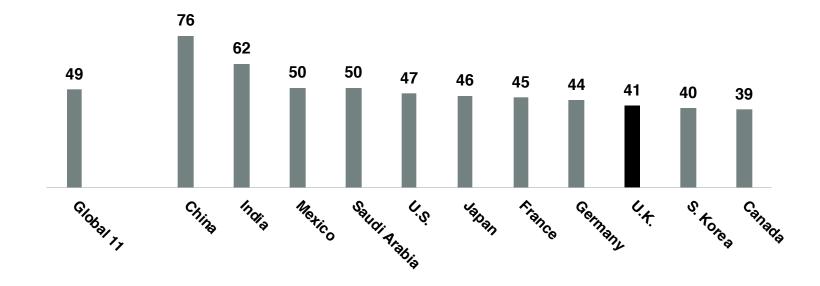
Percent who agree

I worry that there is a lot of **fake news and false information** being spread about the virus

It has been difficult for me to find reliable and trustworthy information about the virus and its effects

65%

(U.K.)



PANDEMIC SPOTLIGHTS CLASS INEQUITIES

Percent who agree

This pandemic has made me realize how big the gap in this country is between the rich and the working class, and that something needs to be done to more fairly distribute our country's wealth and prosperity

Those with less education, less money and fewer resources are being unfairly burdened with most of the suffering, risk of illness, and need to sacrifice due to the pandemic

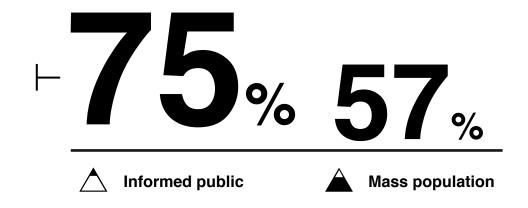
57%

59%

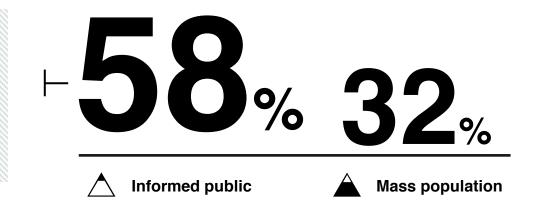
INFORMED PUBLIC MORE CONCERNED ABOUT IMPACT OF VIRUS ON PEOPLE AND JOBS

Percent who agree

Those with less education, less money and fewer resources are being unfairly burdened with most of the suffering, risk of illness, and need to sacrifice due to the pandemic



I am very concerned about losing, or having lost my job, due to the pandemic and not being able to find a new one for a very long time









GOOD MARKS FOR GOVERNMENT COMMUNICATIONS

Percent who agree

The government has communicated in a clear and easy to understand way the restrictions they are imposing on people's movement

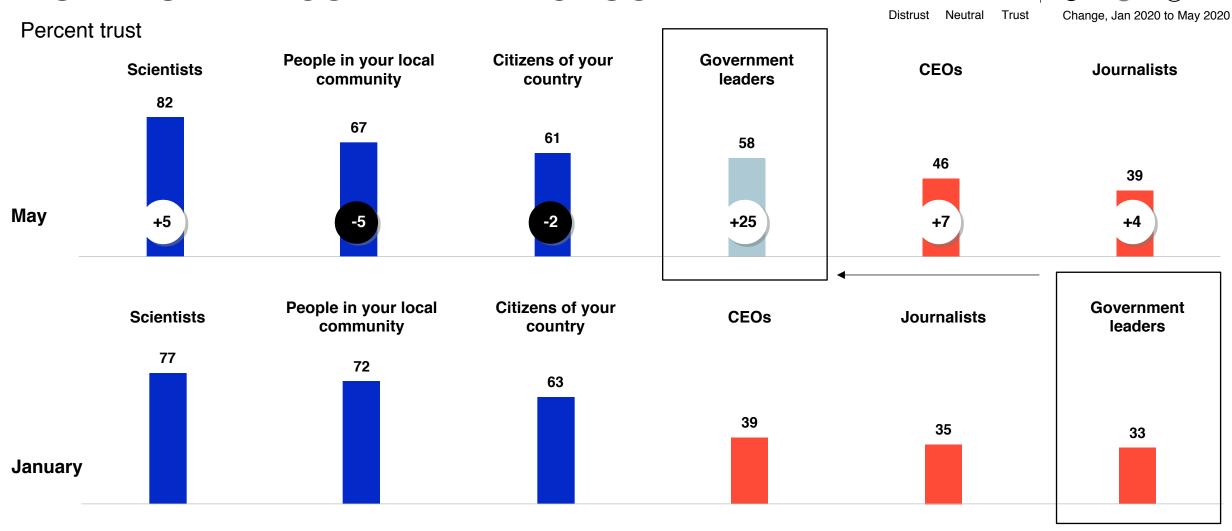
The government has communicated in a clear and easy to understand way what programs and support are available to people like me and how I go about accessing that support

 \bot

71%

62%

GOVERNMENT LEADERS NOW MORE TRUSTED THAN CEOS





+

STRONGEST MANDATE FOR GOVERNMENT TO LEAD IN ALL AREAS OF PANDEMIC RESPONSE

Percent who expect each institution to take a leading role to address each challenge

Highest expectation in all areas

Government

Contain the pandemic	73
Inform the public	72
Provide economic relief and support	86
Help people cope	72
Get the country back to normal	79

Other institutions expected to contribute in their areas of expertise

Media		Business		NGOs	
Contain the pandemic	21	Contain the pandemic	39	Contain the pandemic	30
Inform the public	58	Inform the public	25	Inform the public	30
Provide economic relief and support	23	Provide economic relief and support	56	Provide economic relief and support	33
Help people cope	30	Help people cope	50	Help people cope	47
Get the country back to normal	25	Get the country back to normal	36	Get the country back to normal	25

DISAPPOINTMENT OVER INITIAL GOVERNMENT RESPONSE

Percent who agree

Our government failed us by not acting in a decisive manner as soon as the threat became known to them

My country is well-prepared for this viral outbreak

 \bot

58%

35% -11 pts
Change,
Mar 2020 to
May 2020

U.K. GOVERNMENT SUCCESSFULLY PROTECTING ECONOMY

Percent who say national government is performing well or very well on each

Taking the necessary actions to keep the economy from collapsing

Being a reliable source of useful and accurate information

Taking care of people who are suffering pandemic-related financial hardships

52%

doing this well or very well



doing this well or very well



doing this well or very well

SAVING LIVES MORE IMPORTANT THAN SAVING JOBS

Which do you agree with more?

The government's highest priority it is becoming more important for the should be saving as many lives government to save jobs and restart the economy than to take as possible, even if it means the economy will sustain more damage every precaution possible to keep and recover more slowly people safe from the virus 33% Global 11 Japan Canada 73 27 U.K. 73 27 70 30 France U.S. 66 34 Germany 66 34 S. Korea 64 36 India 64 36 Saudi Arabia 63 37 Mexico 63 37 China 56 44 50%

GOVERNMENT FAILING TO DELIVER ON TESTING AND MEDICAL SUPPLIES

Percent who say national government is performing well or very well on each

Distributing virus tests and determining who gets tested

Creating a distribution system that ensures that medical and other necessary supplies are getting to where they are needed most

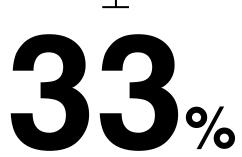
Ensuring that medical supplies and good quality medical treatment are available even in the poorest areas

24%

doing this well or very well

32%

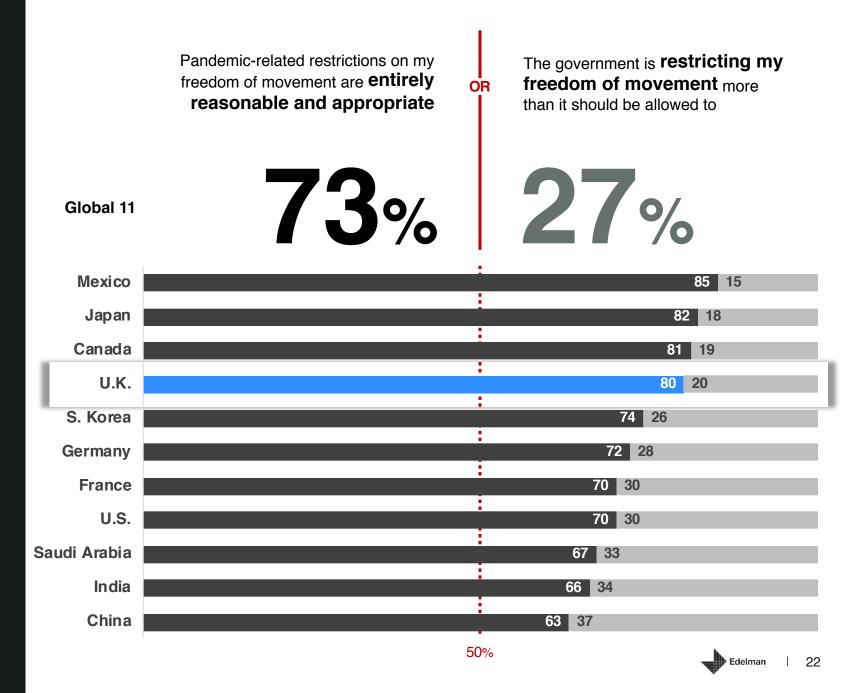
doing this well or very well



doing this well or very well

PERMISSION TO RESTRICT MOVEMENT

Which do you agree with more?

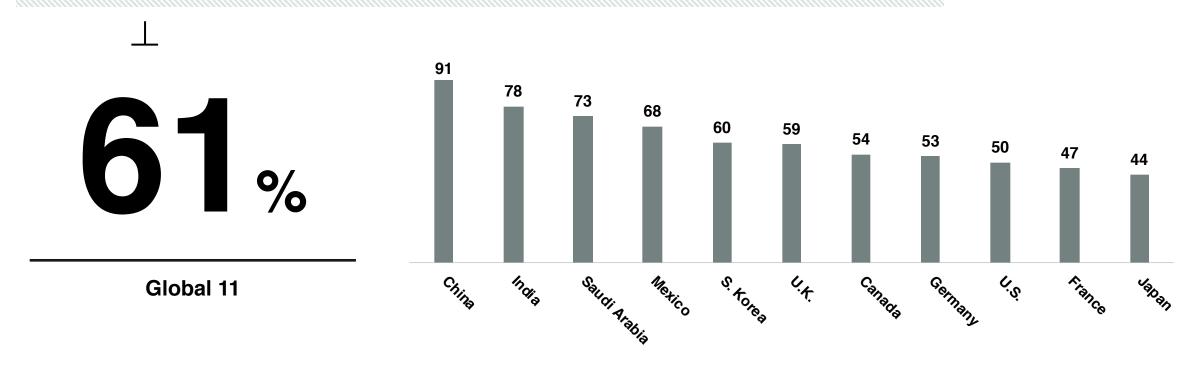


2020 Edelman Trust Barometer Spring Update. GOV_CHOICE. You are about to see a series of two choices. For each pair, we want you to choose the one that you agree with more. General population, 11-mkt avg.

PERMISSION TO TRACK PERSONAL DATA

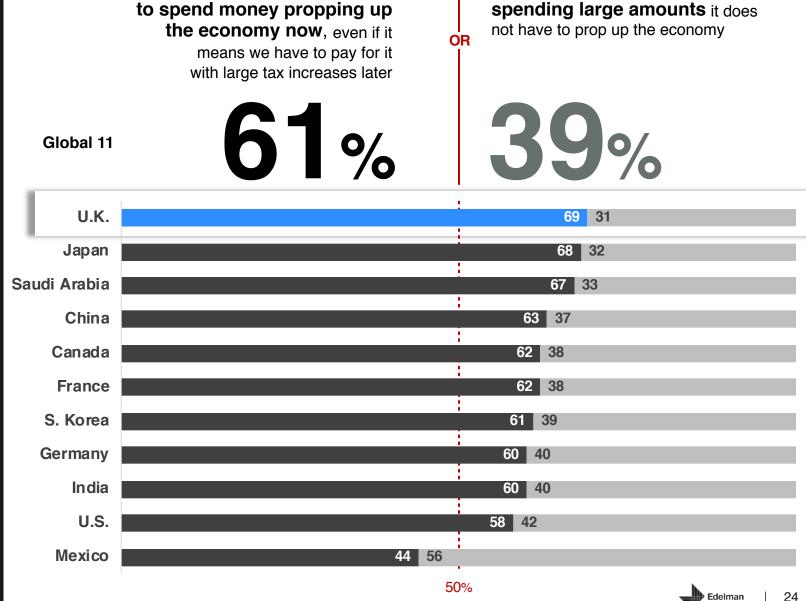
Percent who agree

I am willing to give up more of my personal health and location tracking information to the government than I normally would in order to help track and contain the spread of the virus



WORRY ABOUT THE BILL LATER

Which do you agree with more?



The government should **stop**

The government should continue

2020 Edelman Trust Barometer Spring Update. GOV_CHOICE. You are about to see a series of two choices. For each pair, we want you to choose the one that you agree with more. General population, 11-mkt avg.



TRUST IN NEWS SOURCES AT ALL-TIME HIGH, GREATEST TRUST GAINS FOR TRADITIONAL AND OWNED

Percent trust in each source for general news and information Change, Jan 2020 to May 2020 Traditional media Search engines +2 — Owned media +6 — Social media Jan 2020 May 2020





A CALL FOR MORE CREDIBLE AND UNBIASED JOURNALISM

Percent who say the media is performing well or very well on each

Doing original, investigative reporting to help you understand the **full story behind the pandemic and its potential lasting impact** on the economy and on peoples' lives Not allowing politics and ideological biases to affect how they report pandemic news and information

38%

doing this well or very well



doing this well or very well



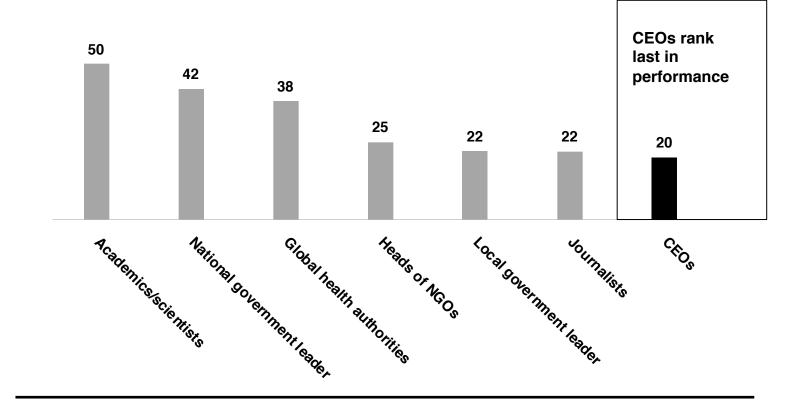
CEOS FAILING TO DEMONSTRATE EXPECTED PUBLIC LEADERSHIP

CEOs should take the lead on addressing the pandemic rather than waiting for government to impose restrictions and demands on their businesses

丄

55%

Percent who say each are doing **an outstanding job** meeting the demands placed on them by the pandemic





BUSINESS NOT SEEN AS MEETING THE CHALLENGE WITH EXPECTED LEVEL OF COMPETENCE

Percent who say business is performing well or very well on each

Ensuring the **products and**services that people need
most are readily available
and easily accessible

Protecting essential
employees whose jobs require
them to work outside of their
home thereby increasing their
risk of exposure to the virus

Preparing for the eventual recovery and figuring how to return things to normal as quickly as possible

44%

doing this well or very well

35%

doing this well or very well

28%

doing this well or very well

BUSINESS NOT SEEN AS LOOKING OUT FOR EMPLOYEES OR BUSINESS PARTNERS

Percent who say business is performing well or very well on each

Putting people before profits

Protecting their employee's financial wellbeing and safeguarding their jobs

Helping their smaller suppliers and business customers stay in business by extending them credit or giving them more time to pay

32%

doing this well or very well

35%

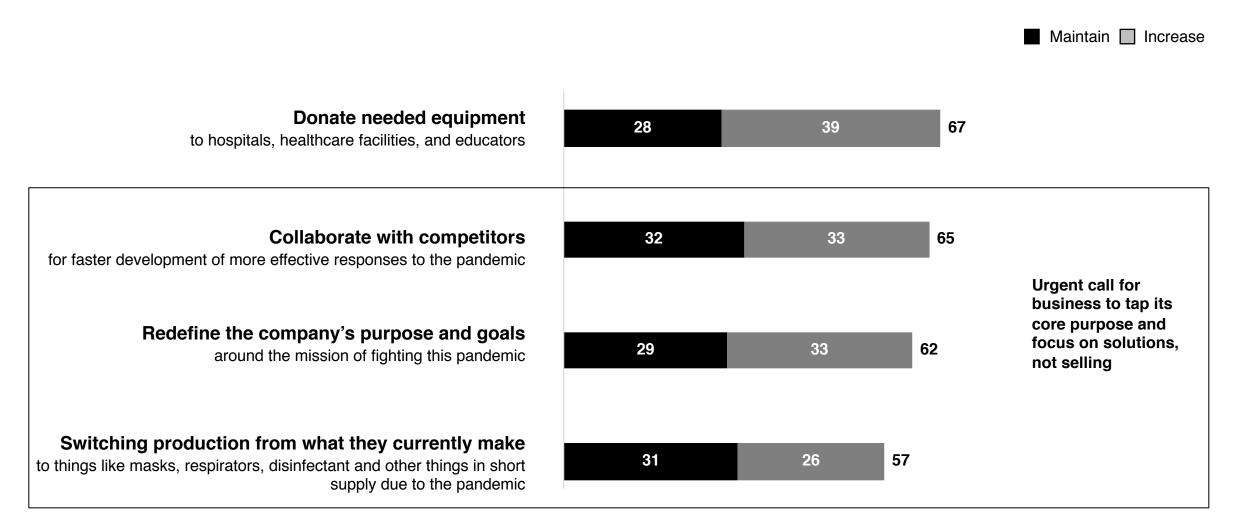
doing this well or very well

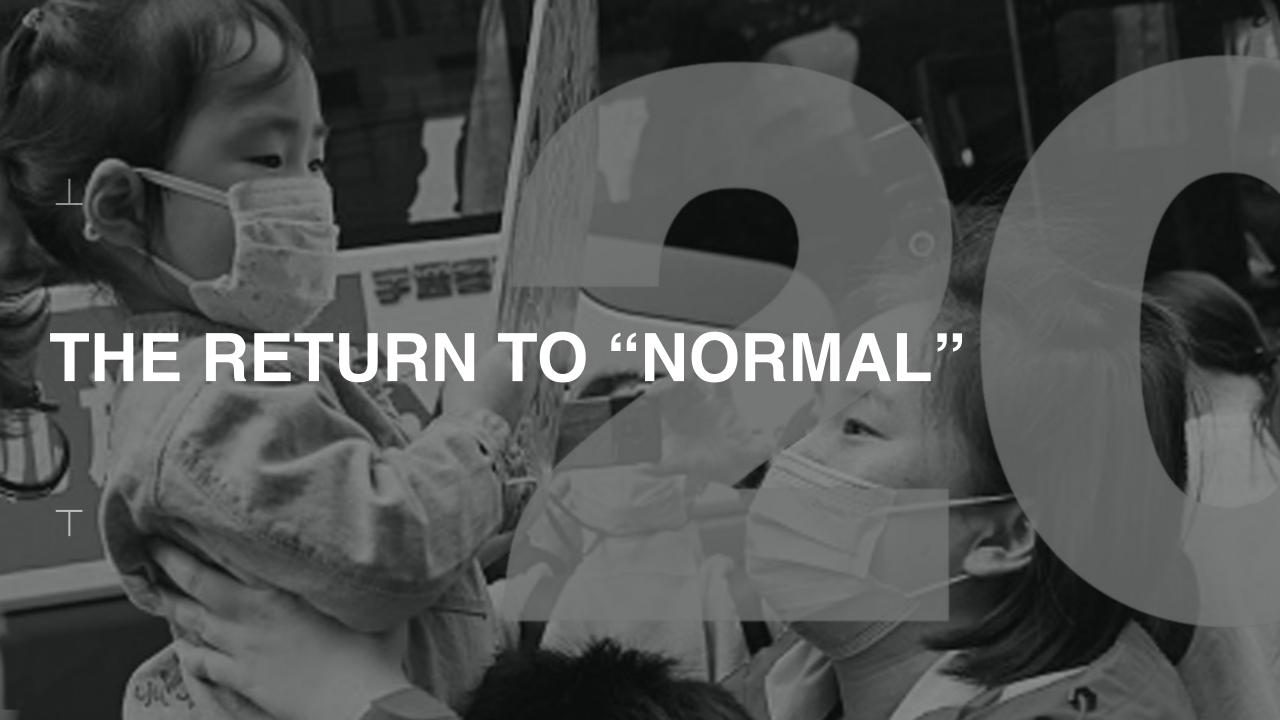


doing this well or very well

REDEFINE MISSION AROUND FIGHTING THE PANDEMIC

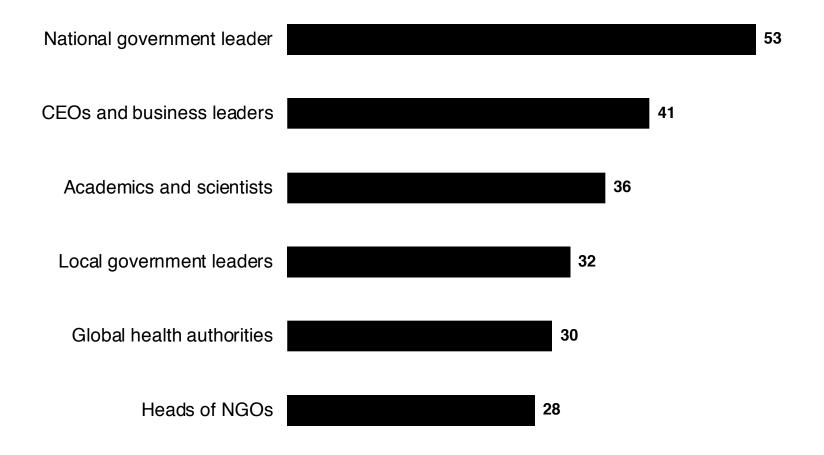
Percent who indicate that the below actions will maintain or increase their trust in business





GOVERNMENT TRUSTED TO LEAD ECONOMIC RECOVERY

Percent who trust each to lead the country through economic recovery



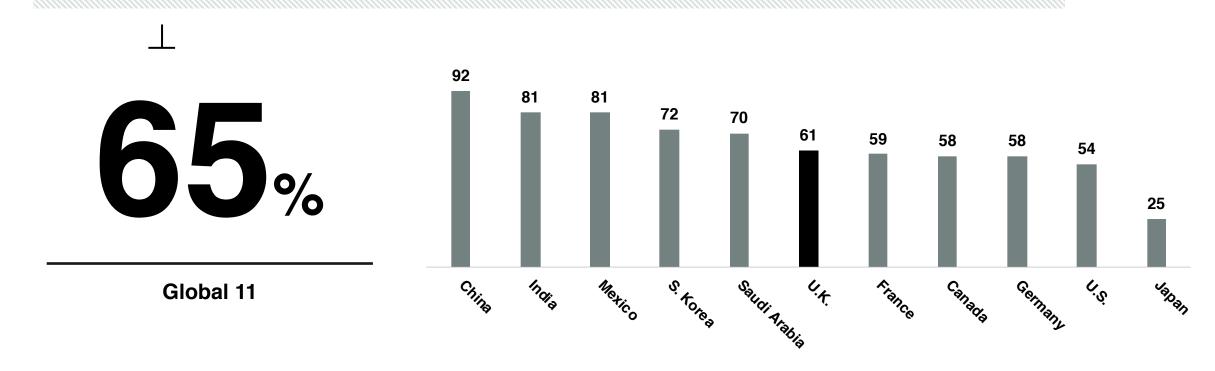




LOOKING FOR A BIGGER SOCIAL SAFETY NET

Percent who agree

This pandemic has convinced me that the **role of government in our lives needs to grow**, and we need to develop a bigger, more encompassing social safety net to ensure people do not have to worry about good healthcare or being without a job in times like these

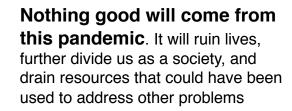


OPTIMISM FOR POSITIVE CHANGE IN LONG TERM

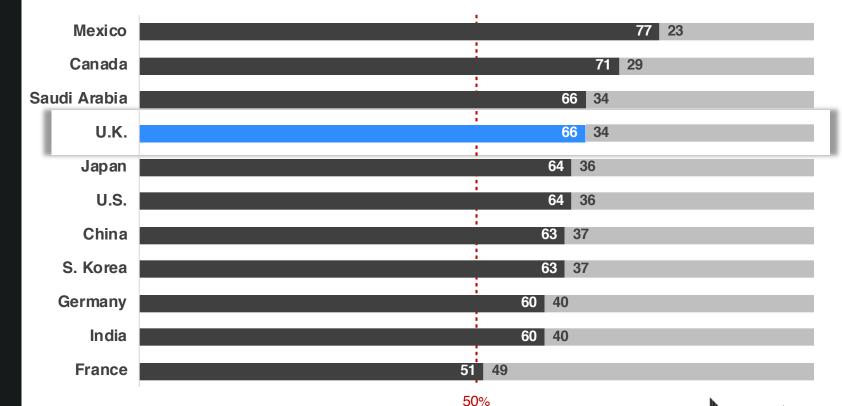
Which do you agree with more?

As horrible as it is, this pandemic will lead to valuable innovations and changes for the better in how we live, work and treat each other as people

Global 11



36%



 \perp

Т